

Mark and Glenda Hoskins
52 Regency Drive
Regents park
Qld 4118

Termidecta In House Monitors
19 The Corso
Isle of Capri Qld 4217

15th March 2004

Dear Ross

As you are aware Mark and I both work long and sometimes hectic hours in the graphics and printing industry. There are problems enough in our business without having to worry about our house being eaten out by termites.

When we first spoke to you we explained that our particular suburb had a very high risk of termite attack and we were told that it wasn't a matter of if, we would be attacked but, when.

It was just a matter of months after Mark fitted your devices that we got a nibble on one of the monitors. We called in a pest controller straight away who had no problem in eliminating them. He explained that because we were monitoring our devices every 3 months that the termites had no time to establish themselves in the wall so the damage to the actual frame work was non existent.

The pestie inspected all the other monitors in the house and was able to insert through the small termidecta holes in the wall a periscope type device which allowed him to see into the actual wall cavity and get a termites' eye view of any other termite activity.

So the devices have paid for themselves already.

I must admit, we were a bit skeptical about your devices to start with. They seemed too simple. But we thought for a few hundred dollars we'd give it a go.

Obviously now, we have all the confidence in the world. I'd hate to think how much damage those termites could have done had we not had termidecta devices fitted.

So we are very happy with the results and have already recommended them to many of our friends.

As suggested we would like to take advantage of your new free 3 monthly Email inspection reminder service. Our email address is mark@shoutgraphics.com.au

Two handwritten signatures in black ink. The first signature is a stylized 'M' and 'H' for Mark Hoskins. The second signature is a stylized 'G' and 'H' for Glenda Hoskins.

Mark and Glenda Hoskins

P.S We will send you down the timber dowel that was attacked, so would you please send us a replacement.